



**IMMO-SUCCÈS**  
POUR TOUS LES PROFESSIONNELS  
DU COURTAGE IMMOBILIER.



2 DECEMBER 2010

**EDITION 3, NUMBER 11**

IF YOU'RE UNABLE TO READ THIS MESSAGE, CLICK HERE: [PDF \(FRENCH\)](#)

[www.immo-succes.com](http://www.immo-succes.com)

[Read the Realty-Success Archives](#)

**Tips and Tricks:**

« I plan! »  
« I succeed »

**Your REALTY-SUCCESS Affirmation of the Month:**  
«I plan my passion!»

**New Vlog!**

[Your super Realty-Success Business Plan](#)

Sylvia Perreault motivates you and tell you how to develop your Business Plan REALTY-SUCCESS! See her website for your free copy of its plan in a single page for your Success in Real Estate!

**The REALTY-SUCCESS Quote:**

«Have faith in your IMMO-SUCCESS Plan!»

Real Estate Agent  
From Dream to Reality! P.166

**A REALTY-SUCCESS near you? Our mini-conference is the right fit!**

**Get informed on a free visit from Sylvia!**

Call us at 450-661-3480

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## The Realty Reality of the Month of December 2010!

To read this month: **Your super Realty-Success business plan!**

News from Sylvia: **She's back and making new plan!**

Don't forget: **The Realty-Success** 🗝️ **Key Response of the month, Happy Holidays!**

## Your super Realty-Success business plan!

### How to attack your business plan

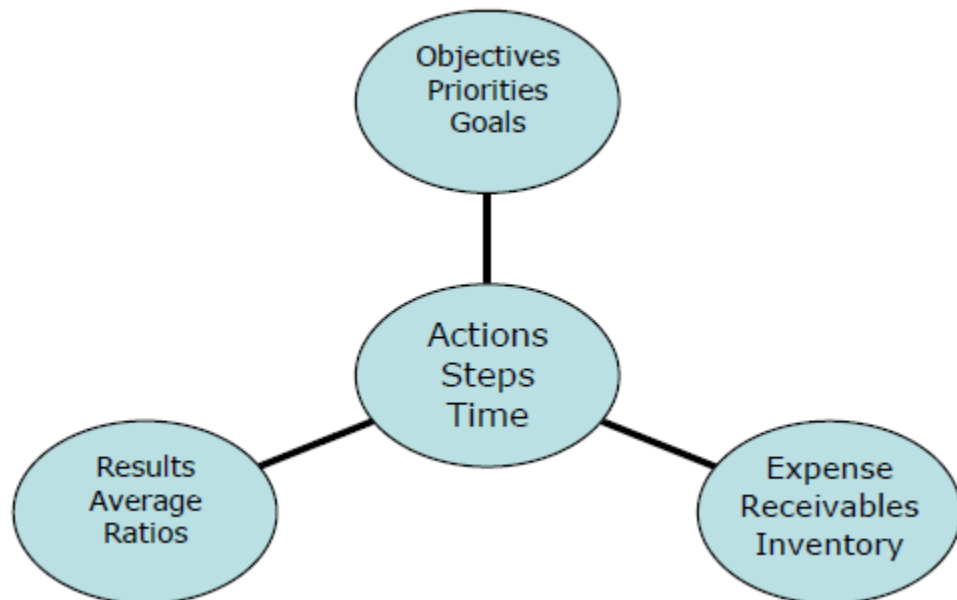
First, let's summarize the basic steps essential to our business plan:

**Determine your goals:** write out your goals and dreams and how to achieve your corporate mission in as much detail as possible. From your budget you will determine the standards and minimum actions required to achieve your dreams.

**Include a recipe for success:** Determine the profitable actions that you must take, putting in your essential ingredients: a process, a protocol, standards and realistic deadlines.

**Identify the ways to achieve this:** calculate how much time and money and what the best ways to achieve your goals and your results are. Above all, know how to best distribute the energy you'll need to expend to get there. Balance your life!

**It is important to find the following points in your business plan:**



Visit my web site to view [a Vlog about that subject and get for free here](#) all the tools to built your REALTY-SUCCESS

It's as simple as that and now you just need to **convince yourself that it really is that simple and remember "Be Quiet..., I want..., I can... and I do it!"**

I hope you'll take the road to success and never forget that you are excellent agents, brokers, and salespeople! (; -0) You have integrity and motivation. Don't let anyone convince you of otherwise.

A great REALTY-SUCCESS to all and I'll see you next year! Sylvia

Do you have your copy yet?



ENGLISH BOOK COMING SOON!

### COACHING

Are you lacking motivation?

Unsure of where to focus your energy?  
Do you want to know the tricks that winners know?

Do you also want to achieve your REALTY-SUCCESS? Consider private coaching with Sylvia!

Get informed: 450-661-3480

Your free REALTY-SUCCESS Tools:

[REALTY-SUCCESS](#)

[Business Plan](#)

[REALTY-SUCCESS](#)

[Budget](#)

[Capsules videos](#)



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## Realty-Success News from Sylvia!

"I am proud to announce that the company Faltour inc. has chosen me as their spokesperson! In my opinion this Canadian company will revolutionize the work of real estate brokers worldwide. Faltour offers integrated solutions and easy help for real estate professionals. It is the assistant online you were waiting for! Bravo!"



## Real Estate EDM Specialists - SIMPLIFYING REAL ESTATE

### REALTY-SUCCESS News this Month

Salam!

I came back from Iran where I provide sales training and motivational conferences for businessmen and women in all kinds of industries!

I'm sharing my trip pictures with you following this link!

## Help me help you!

### Do you want more listings and transactions?

I'm continuing my office tour this winter: **Brokers, Managers and Directors**: get informed to get [a free visit from Sylvia](#) in your office! For the price of a coffee and a corner of your office she will motivate your agents for 30 minutes with tips, ideas and stories that only she can tell! Be the first in your region to book with us! 450-661-3480.

To see some pictures from my tour, visit my [Facebook Page](#) or click on [this link](#):

I hope to visit your office soon! **We don't give up! See you soon, Sylvia ☺**

Contact us for more information at

1-450-661-3480

[info@immo-succes.com](mailto:info@immo-succes.com)

**Testimonial of the month:** Direct from Iran (No editing done ;-)

"Hi Mrs Sylvia.


I'm the girl with yellow clothes, that take some photo with you this night.

you was great, and full of energy.

i always smile.. like you. you have smile all the time in your presentation.

and nice to see you very much. Farzaneh- Yarz, Iran [To Read more](#)

### REALTY-SUCCESS Answer!

Question	«  Answer »	Seal the deal and get the signature!
<b>Do you have plan for selling my home?</b>	<p>☺I am happy to tell you that I have more than a plan! I have a business plan and a plan of actions to better sell all my properties! I follow this plan carefully because I have great success with it! Would you take advantage of it?</p> <p><i>Mr. And Mrs. Sellers, I sincerely believe that you've found the right broker to help you close your deal in the most agreeable and worry-free way possible, just what you're looking for.</i></p> <p>☺</p> <p><i>Isn't that what you want?</i></p>	<p><b>So sign this contract</b>, so that I can begin to help you with my action plan to get your house sold.</p> <p><b>Sign this contract here with me!</b></p> <p>☺☺☺</p>

Questions, comments, testimonials or just need more information? Contact us: [info@immo-succes.com](mailto:info@immo-succes.com). As a subscriber to the REALTY-SUCCESS newsletter of the month, you have the choice of receiving this email. If you'd like to cancel your subscription please respond to this email and write « Please Unsubscribe » in the subject line.